DISCOVER A NEW CAREER AT OMNI

Exclusive Mentor Program | Training & Events | Flat Fees High-End Technology | On-Call Broker Support | Locally Owned







OMNIagents.net/careers



Mentor | Jen Hess 541-870-4015



Broker | Jennifer Schrantz 520-275-4077



SCHEDULE YOUR INTERVIEW AND TOUR TODAY!



Hey there,

I'm Calvin Case, the owner of **OMNI Homes International.**

Having been a leader in the real estate industry since 2001, I started our brokerage in **2015** with a powerful mission: **to do things differently**.

Here at **OMNI**, we're looking for people with a **passion** for helping, a hunger for personal **growth**, and a dedication to **exceptionalism**.

...so, is OMNI right for you?

We invite you to explore the resources we've provided in this booklet, just reach out when you're ready to schedule an interview.

CALVIN CASE

Calvin Case

Owner | **OMNI** Homes International (520) 406-0000

Calvin@ohisupport.com



check out our agent website



WHY OMNI? YOU'LL RECIEVE:

- An agent-branded website with powerful lead generation and CRM tools
- A branded client mobile app, fully integrated with your CRM
- Automated marketing tools including professionally created and customizable email campaigns
- Access to our exclusive one-on-one mentorship program and training opportunities
- Multiple locations across Tucson and Phoenix with conference rooms and open agent workspaces
- Experienced leadership and on-call Broker support
- Flat monthly fees (NO unnecessary onboarding fees, brokerage Splits, or royalties)
- 2nd largest locally-owned brokerage and 6th largest in all of Southern Arizona







WHAT ARE THE MOST **IMPORTANT** THINGS

AS A NEW AGENT?



CULTURE

HERE, WE'RE ABOUT PEOPLE HELPING PEOPLE



I chose and continue to stay with OMNI because it feels more like a family than a brokerage.

It's easy to get in contact with our Broker and if I need help there are always several agents willing to lend a hand... I feel like OMNI always has my back!

KRISTA WISSINGER

OMNI agent since 2018





PRICING

\$100.00 monthly

includes E&O insurance, an agent website, CRM, and office fees

+ \$400.00 per transaction

NO commission splits, caps, royalties, or onboarding fees

ASK ABOUT TEAM OPTIONS



LOCATIONS

ORACLE | FOOTHILLS

7445 N Oracle Rd #201, Tucson, 85704 LICENSE: LC659722000

TANQUE VERDE | EAST

7189 E Tanque Verde Rd, Tucson, AZ 85715

LICENSE: LC659722004

PHOENIX

2920 E Camelback Rd #110, Phoenix AZ 85016

LICENSE: LC659722007



EXCLUSIVE MENTORSHIP PROGRAM

MENTORSHIP INCLUDES:

- ✓ Six week One-on-One Training
- Setting up your business
- ✓ Marketing & Business Tools
- Shadow on Transactions
- Step by Step Buyer/Seller Training
- ✓ Winning Contract Writing Tips
- ✓ Industry Language & Acronyms
- Negotiation Training
- ✓ Industry Rules & Laws to Avoid Risks
- ✓ Finding Life/Business Balance

DESIGNED TO TRAIN
HIGH-PRODUCING AGENTS

LIMITED SPOTS AVAILABLE,
SCHEDULE AN INTERVIEW TODAY

OMNIagents.net/careers

JEN HESS MENTOR PROGRAM DIRECTOR,







ROADMAP

Congratulations on getting your real estate license! Once you pass the school and state test, apply for your license on **AZRE.gov**. Once approved your license is "inactive" until you hire on with a brokerage.

Here's your onboarding roadmap:



ASHLEY WEBE ONBOARDING 520-460-6066



JENNIFER SCHRANTZ BROKER 520-275-4077



JEN HESS MENTOR 541-870-4015



DEBBIE BELVINSFILE REVIEW
520-237-1212



CALVIN CASE OWNER 520-406-0000

GETTING STARTED

Once you've decided to join OMNI Homes International the next step is completing your onboarding packet.

Email us at: Staff@ohisupport.com

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HANG YOUR LICENSE

Hang your license with OMNI in ADRE
(Arizona Department of Real Estate - www.azre.gov)

See below for each office's licensing number

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JOIN AN ASSOCIATION

Join an association within 2 weeks of joining OMNI, this will give you access to the MLS (Multiple Listing Service) and SUPRA lockboxes

Tucson: Tucson Association of Realtors, TAR
Phoenix: Scottsdale Area Association of Realtors, SAAR

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ATTEND TRAINING

We'll reach out to meet in person to go over your final steps! In the meantime, explore all the resources available to you:

- Review OMNIAgents.net/agentguide
- Attend IMMERSION (required for new agents)
- Attend Transaction Training class

TIME TO BEGIN

The work starts with you, but we'll get you connected with the people, technology, and training you'll need to succeed!

You'll want to order business cards, 5 open house signs, and a name tag: OMNlagents.net/marketing

welcome to OMNI, we're glad you're here!

OFFICE INFORMATION:

Oracle | 7445 N Oracle Rd #201: License #: LC659722000 / MLS #: 5791

East | 7189 E Tanque Verde: License #: **LC659722004** / MLS #: 579104

Phoenix | 2920 E Camelback Rd 110: License #: LC659722007 / MLS #: 579103

Visit OMNIagents.net/agentguide





explore our agent website, OMNIagents.net



- ✓ Your next steps & need-to-know guidelines: omniagents.net/agentguide
- ✓ Marketing materials: omniagents.net/marketing
- ✓ Events and training: omniagents.net/events
- ✓ Meet our staff: omniagents.net/staff
- ✓ Helpful Industry related links: omniagents.net/resources
- √ 25% off Hogan classes: omniagents.net/licensing
- ✓ Online training (Locked, OMNI agents only): omniagents.net/learn
- ✓ And SO, MUCH, MORE!

Pro-tip, don't forget to create FREE business profiles on: Google Business, Zillow, Trulia, Homes.com, and Realtor.com



IMPORTANT WEBSITES

OMNI SPECIFIC -

48 hours after signing. (Skyslope.com)	
Username:	SKY SLOPE°
** Username: Password:	
CINC - Your Agent Website and CRM (Contact Relationship Manager)	!iiCINC
Wsername:Password:	
iHouse - Edit your Agent About Page on omnihomesinternational.com Username: Password:	*Online Training
INDUSTRY RELATED —	
TransactionDesk - <u>Access to all contracts</u> , transaction management, and e-signing. You receive log-in access through the Arizona Dept. of Real Estate (pr.transactiondesk.com/login)	
Username:	TDANGACTIONS
Username: Password:	TRANSACTIONS TransactionDesk Edition
ADRE - Hire/sever from brokerages, upload continuing education credits (azre.gov) License #: Password:	ADRE DE LES
MLS - The Multiple Listing Service is where all homes in your association are displayed. (flexmls.com)	
* MLS #:	MLSSAZ
Password:	
Association - Depending on your location, this could be the Tucson Association of Realtors (TAR), or Scottsdale Area Association of Realtors (SAAR)	MULTIPLE LISTING SERVICE
Username:	
Password:	